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## Mission Statement

*"To provide our members with quality products and services in an environmentally responsible way, promoting sustainable community development."*

## Contact Us:

Box 130, Elm Creek,  
MB, R0G 0N0  
1-204-436-2493



## MANAGER'S MESSAGE

**Dave Henderson, GM**

We have some very exciting news to share with you, our valued members. The boards of Elm Creek Co-operative & Marquette Co-operative have decided our best way forward for the future of our Co-operatives is to amalgamate.

This decision did not come lightly. We have been having discussions for several years – both at the management and board levels. We have taken into consideration the ever-changing retail landscape, government regulations and human resource requirements. We have also looked for opportunities to expand our offerings and provide an extraordinary member experience while staying committed to our community, sustainable and accountable to you, the members.

As a board we have spent considerable time strategic planning, and have completed an analysis of our strengths, weaknesses, opportunities and threats. We looked at the sustainability of Elm Creek Co-operative and found that though we presently have a very strong balance sheet, our opportunities for growth are limited.

We have found that the staff and board of Marquette Co-op are like-minded when it comes to community and co-operative values. We believe that we will have more strength in geographical and product diversity while keeping our roots firmly in our community, and in agriculture.

To give you insight into the history of Marquette Co-op, they are primarily an agricul-

tural co-op, providing their members with Farm Inputs like Fertilizer, Chemical, and Feed. Much like ourselves, they also have a large Petroleum, Oil & Grease business. We have partnered with them on several ventures such as Bins, Grain Augers, and Petroleum Delivery. These partnerships have been favourable and so we've continued to work together wherever we can.

Marquette is a very progressive Co-operative and the return to members is aggressive while continuing to post profits and maintain a sound balance sheet.

As an amalgamated entity, we would post approximately 40 million in sales per year, notwithstanding what we believe is a huge opportunity for growth potential between us. As a larger retail, we would garner a stronger base to attract and keep talented employees looking for careers in the Co-operative Retailing System.

I have known Calvin Janke, the G.M. of Marquette, for about 6 years. He is hard working & dedicated, not only to the Co-op, but also to the community it serves. Paul Heller, the President of Marquette, is a strong, dedicated Co-op ambassador with over 25 years of board experience. The staff at Marquette is well respected in their fields of expertise and our staff and theirs work very well together.

Marquette has a trained Agro team in both Equipment and Crop Inputs which we could greatly benefit from. Likewise, they could benefit from our expertise in Cub-Cadet and additional Hard-

ware sales, and expanding Grocery into the Starbuck and Marquette locations.

Although we have not taken the proposal to amalgamate lightly, we are confident that any changes for Elm Creek will be positive.

I encourage you to come to our Information Night:

**April 3, 2019 WEDNESDAY**

**Elm Creek Community Hall  
6:30 pm Doors Open**

**7:00 pm Meeting**

Please contact any of the Board of Directors or myself if you would like more information

The vote for Amalgamation will take place at our AGM:

**April 9, 2019 TUESDAY**

**Elm Creek Community Hall  
6:00 pm Doors Open**

**6:30 pm Supper**

**7:30 pm Meeting and vote**

As always, Supper Tickets will be \$10.00. Please purchase your tickets no later than April 6th. Members are welcome to attend only the meeting - please register by 7:15pm

**All of the decisions at the board room table are made with you, the member, at the center. We encourage you to attend and exercise your voting privileges as a member of Elm Creek Co-op.**

*Thank you*

## DON'T MISS

**ELM CREEK CO-OP'S**

**AGM**

**APRIL 9TH 2019**

**ELM CREEK**

**COMMUNITY HALL**

**SUPPER TICKETS \$10.00**



### Elm Creek Co-op

Petroleum sales which include Bulk Fuel, Pumps, Cardlock, Oil, Grease, Auto/Bottle/Bulk Propane make up 72% of our gross sales or 8.423 million.

Hardware sales including Fencing, Bagged Co-op Feed and Cub Cadet make up about 12% of total sales at 1.385 million

Grocery which also consist of Lottery, Tobacco & Liquor has approx. 16% of sales at 1.818 million

Elm Creek was incorporated on April 7th 1928 and has approx. 1488 members with 73% being active average member purchases are \$9686 yearly

### Marquette Co-op

Petroleum Sales account for approx. 52% of sales which includes Oil, Grease, Pumps, Cardlock and Petroleum Equipment. Agro Sales account for 32% of Sales which include Seed, Chemical, Fertilizer and Feed.

Hardware Sales Account for 16% of sales which includes Fencing, Farm Hardware, Twine, etc. We also have a small amount of convenience which includes Tobacco, Liquor and Food Products.

Marquette was Incorporated on April 25th, 1949 and has approx. 1681 active members with the average member purchases of \$17262.00 yearly

### Starbuck Branch

Became part of Marquette Co-op on April 1, 2006 which expanded the trading area to the south. Marquette Co-op had become a regional Co-op. The facility has gone through numerous upgrades and additions since the acquisition. Today it provides Cardlock, Gasbar, Propane, Convenience items, Liquor, Tobacco, feed, agronomy services, seed, chemical and fertilizer. Presently is remerchandising it's hardware to make room for the growing demands of it's members.





**PROVISIONAL**

**BOARD OF DIRECTORS**

**President**

Paul Heller 3 Years  
Warren  
204-981-7487

**Vice President**

Michelle Lepp 2 Years  
Elm Creek  
204-436-2125

**Secretary**

Gayle Wolfram 3 years  
Elm Creek  
204-436-3259

**Director**

Ron de Ruiter 3 Years  
Elm Creek  
204-436-3087

**Director**

Colin Crockatt 3 Years  
Argyle  
204-461-1630

**Director**

Martin Keen 2 Years  
Marquette  
204-375-6547

**Director**

Robert Nolting 2 Years  
Rosser  
204-781-0853

**Director**

Chris Voth 2 Years  
Marquette  
204-322-5262

**Director**

Mark Boyachek 1 Year  
Elm Creek  
204-436-3556

**Director**

Brett Rassmussen 1 Year  
Starbuck  
204-735-2215

**Director**

Chris McMillan 1 Year  
Marquette  
204-461-2012



**PRESIDENT'S MESSAGE**

*Ron de Ruiter*

Members of Elm Creek Coop,

Over the last number of years opportunities beneficial to the Elm Creek Co-op have been explored, relationships have been formed and beneficial discussions ensued that now lead us to announce an amalgamation with Marquette Co-op.

Already early in our discussions with General Manager Calvin Janke and President Paul Heller and the Board of Directors of Marquette, we were encouraged by what was valued by our Co-ops. You may ask, what is so important to our respective retails?

The value placed on our communities and surrounding areas, support of our members, member satisfaction, to provide exceptional service, work with dedicated staff and maintaining a strong bottom line were deemed essential. Every one of these aspects makes a contribution to benefit our members and continues to show our commitment to them. Although we already have in common the Petroleum, hardware, certain agriculture departments we anticipate continued growth in many other department and geographical areas, including capitalizing on the sharing of services, inventory purchasing and exploring new markets.

The harmony found in working through and discussing areas of governance, community investment, the importance of financial stability, the expansion of services in the communities we live, improved human resource opportunities for staff, utilization of managers in their respective areas of expertise will benefit the retails.

The success of both Co-ops extends beyond individual and management practices currently used. In an ever changing marketplace we will take advantage of the efficiencies and resources that are available as retail margins continue to shrink, purchasing cost of assets continue to climb and expenses increase. Our goal is to provide goods and services in a competitive environment. We envision doing this together benefiting each location of the retail Co-op and its members.

At the information meeting an opportunity will be given for further discussion on the proposed amalgamation.

	ELM CREEK 2018	MARQUETTE STARBUCK 2018	COMBINED 2018
SALES	11,626,672	28,874,448	40,501,120
NET SAVINGS	796,568	2,882,042	3,678,610
MEMBERS	1488 (1072 Active)	3240 (1681 Active)	4728 (2753 Active)
EMPLOYEES	20	25	45

**ELM CREEK  
BOARD OF  
DIRECTORS**

**President**

Ron de Ruiter  
204-436-3087

**Vice President**

Michelle Lepp  
204-436-2125

**Secretary**

Gayle Wolfram  
204-436-3259

**Director**

Willie Schroeder  
204-436-2534

**Director**

Larry Perrin  
204-267-2119

**Director**

Jan Willem Jongsma  
204-379-2198

**Director**

Mark Boyachek  
204-436-3556

**Junior Rep**

Ayla Salazar

**Junior Rep**

Shelby Dheilly

**A G M  
April 9, 2019  
Agenda**

- **Service Awards**
- **Delegate Re-  
port**
- **Director Re-  
port**
- **Manager's  
Report**
- **Appointment of  
Auditors**
- **Amalgamation  
Vote**

# NOTICE OF ANNUAL MEETING

## Of the Members of

### Elm Creek Co-operative Oil & Supplies Limited

Notice is hereby given of a Annual Meeting of the members of the Elm Creek Co-operative Oil & Supplies Limited at Elm Creek Community Hall in the Province of Manitoba, on the **9th day of April 2019**, at the hour of **7:30 p.m.** on the Agenda will be a proposal to amalgamate Marquette Consumers Co-operative Ltd. and Elm Creek Co-operative Oil & Supplies Limited. And consider proposed changes from the existing Articles and Bylaws of Marquette Consumers Co-operative Ltd.

The following is the special resolution which is proposed to be brought forth at the meeting:

**BE IT RESOLVED:**

The Articles of Amalgamation for Marquette Consumers Co-op Limited, based on the positive vote for the amalgamation, be and are hereby approved, confirmed and adopted.

The By-laws of Marquette Consumers Co-op Limited, based on the positive vote for the amalgamation, be and hereby approved, confirmed and adopted.

The Amalgamation Agreement, effective the 1st day of December, 2019, between Marquette Consumers Co-operative Limited and Elm Creek Co-operative Oil & Supplies Limited providing for the terms and conditions of their amalgamation and their continuance as one Co-operative under The Co-operatives Act of the Province of Manitoba, be and is hereby approved, confirmed and adopted.

The directors and officers of Marquette Consumers Co-operative Limited, be and are hereby authorized and directed to do such acts and things and execute such documents as may be necessary and desirable to implement the said amalgamation.

Copies of THE AMALGAMATION AGREEMENT, BYLAWS AND ARTICLES adopted by the Board of Directors on January 31st, 2019 are available from the Elm Creek Co-operative Oil & Supplies Limited administration office for review. A member has a right to dissent to the amalgamation. This can only be done by sending a written objection to the resolution proposing amalgamation to the Co-operative on or before the meeting referred to above.

**INFORMATION EVENING**

DATE April 03, 2019 Wednesday

TIME: Registration: 6:30 P.M.

Meeting: 7:00 P.M.

LOCATION: Elm Creek Community Hall

**VOTE**

**ANNUAL GENERAL MEETING**

DATE: April 9, 2019 Tuesday

TIME: Registration: 6:00 P.M.

Supper 6:30 P.M Meeting: 7:30 P.M.

LOCATION: Elm Creek Community Hall

Purpose of the meeting is to review 2018 Financial Report, Election of Directors to the Co-op Board, review activities of the Board of Directors of the Elm Creek Co-op, amalgamation vote and other business. Nomination Forms for the position of Director are available at Elm Creek Co-op Admin office Nomination forms must be returned to this location or submitted to the nominating committee before 4 PM March 26, 2019 Please order Supper tickets by April 06, 2019 \$10.00 each